

Capability-Building Competition in Design: Case Study

IGLC28 Paper 0116

Peter Berg, Dean Reed and Shashi Sriram

DPR Construction







Competitiveness Criteria



No.	Name	Description
1	Eliminate Redesign	Design process that eliminates costly re-design
2	Model Cost of Program Space	Package cost information by program typology, massing, building performance, and site
3	Budget Drives Decision- Making	Inform stakeholders of challenging budget issues that require prioritization and help them make informed decisions before design begins
4	Costing Detailed Options Prior to Selection	Prescribe specific costs accompanied by detailed options for design teams use during the design process
5	Schedule Savings	Save time by eliminating re-designs and minimizing Value Engineering
6	Accuracy	The Guaranteed Maximum Price (GMP) is within 1% or less than the first baseline estimate.

Stakeholder Commitment



DFDG CO ARCHITECTS







WOOD/PATEL
MISSION: CLIENT SERVICE®





Data-mining



BERKELEY, CA 6-12 JULY 2020

ASU HSIC				Comparable	es :: Side-by-S	ide :: Cost Co	mparison Ta	
		ASU HSIC Phoenix, AZ 165,802 sf 9/13/2017 RS Means CCI : RSMeans: 5% E	AZ - Phoenix scalation : 1/1/20	Phoenix, AZ 260,000 sf 6/30/2014 Total Cost Index RS Means CCI (A	x: 12.28% AZ - Phoenix): 0.00% coalation (1/1/2014):	Biomedical Science Partner 475 N. 5th Street, Phoenix, A 235,137 sf 1/5/2015 Total Cost Index: 10.53% RS Means CCI (AZ - Phoenix): RSMeans: 5% Escalation (1/1/2)		
		Total Unit Cost	Total	Total Unit Cost	Total	Total Unit Cost	Total	
01 - DEMOLITION	sf	\$1.01	\$167,651	\$0.52	\$135,684	\$1.50	\$352,810	
02 - SITEWORK	sf	\$14.74	\$2,444,615	\$13.89	\$3,611,582	\$15.60	\$3,667,587	
03 - FOUNDATIONS	sf	\$5.64	\$935,236	\$3.17	\$823,319	\$8.11	\$1,908,077	
04 - SUBSTRUCTURE	sf	\$8.63	\$1,431,581	\$10.55	\$2,741,836	\$6.72	\$1,580,836	
05 - SUPERSTRUCTURE	sf	\$64.29	\$10,659,292	\$68.64	\$17,846,712	\$59.94	\$14,093,492	
06 - EXTERIOR SKIN	sf	\$60.12	\$9,968,188	\$62.81	\$16,331,507	\$57.43	\$13,503,586	
07 - ROOFING	sf	\$3.14	\$520,083	\$3.29	\$855,319	\$2.98	\$701,614	
08 - INTERIOR CONSTRUCTION	sf	\$55.26	\$9,162,859	\$64.66	\$16,810,905	\$45.87	\$10,785,828	
09 - CONVEYING	sf	\$5.58	\$925,156	\$5.75	\$1,493,798	\$5.41	\$1,273,124	
10 - SPECIAL CONSTRUCTION	sf	\$8.38	\$1,389,203	\$0.03	\$7,489	\$16.73	\$3,933,507	
11 - PLUMBING/PROCESS PIPING	sf	\$10.94	\$1,814,139	\$4.46	\$1,160,091	\$17.42	\$4,096,393	
12 - FIRE PROTECTION	sf	\$3.70	\$614,131	\$2.95	\$767,500	\$4.46	\$1,047,791	
13 - MECHANICAL	sf	\$57.49	\$9,531,788	\$35.72	\$9,286,091	\$79.26	\$18,637,483	
14 - ELECTRICAL	sf	\$36.45	\$6,042,965	\$32.01	\$8,321,849	\$40.89	\$9,613,962	
15 - JOBSITE MANAGEMENT	sf	\$32.57	\$5,400,556	\$19.21	\$4,994,912	\$45.93	\$10,800,654	
16 - PROJECT REQUIREMENTS	sf	\$0.65	\$107,397	\$1.30	\$336,828			
21 - CONTINGENCY	sf	\$43.03	\$7,134,774	\$74.09	\$19,262,979	\$11.98	\$2,815,860	
22 - INDIRECTS	sf	\$40.85	\$6,773,104	\$22.37	\$5,815,202	\$59.33	\$13,951,843	
Total		\$452.48	\$75,022,718	\$425.40	\$110,603,601	\$479.57	\$112,764,446	

Room Finishes Info



IGLC 28

BERKELEY, CA 6-12 JULY 2020

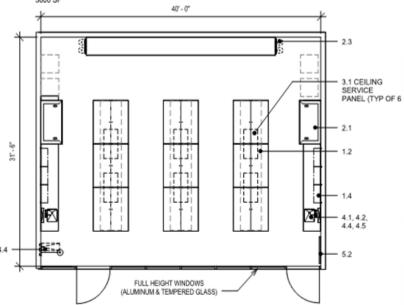
28th ANNUAL CONFERENCE OF THE INTERNATIONAL GROUP FOR LEAN CONSTRUCTION

INDEX NUMBER: R2.3

DEPARTMENT: RESEARCH & INNOVATION

SPACE NAME: OPEN WET LAB 12 MODULES 300SF

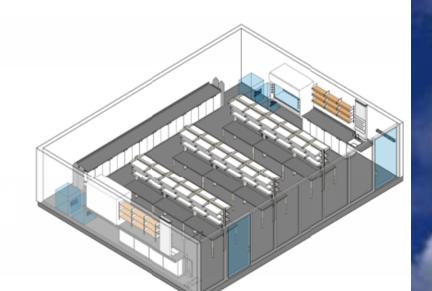
AREA: 3600 SF



RESEARCH & INNOVATION DEPARTMENT:

SPACE NAME: OPEN WET LAB 12 MODULES 300SF

STATIONS: AREA: 3600 SF



CASEWORK/STORAGE

- 1.1 Moveable, Adjustable Height Table Ptd. Metal
- 1.2 Mobile Work Bench w/shelving Ptd. Metal 1.3 Countertop - Epoxy U.N.O.
- 1.4 Wall-mounted Adjustable Shelving P.Lam.
- 1.5 Tall Storage Cabinet Ptd. Metal
- 1.6 Upper Cabinets Ptd. Metal
- 1.7 Base Cabinets Ptd. Metal
- 1.8 Knee Opening Ptd. Metal
- 1.9 Vented Storage Cabinet Metal 1.10 Moveable Storage - Ptd. Metal
- 1.11 Not Used
- 1.12 Not Used
- 1.13 Moveable Demonstration Bench Ptd. Metal
- 1.14 Steel Storage Rack Stainless Steel
- 1.15 Equipment Space/Carts (OFOI) 1.16 UL Listed Chem Storage Cabinet - Ptd. Metal
- 1.17 Book shelves Ptd. Metal
- 1.18 Not Used

- LABORATORY EQUIPMENT
- 2.1 Furne Hood Ptd. Metal
- 2.2 Snorkel Aluminum and Polypro
- 2.3 Gas Cylinder Restraint Ptd. Metal
- 2.4 Biosafety Cabinet Ptd. Metal, recirculating
- ELECTRICAL/DATA
- 3.1 Overhead Power and Data
- 3.2 Video Projector (Ceiling-Mounted)
- 3.3 Projection Screen (Recessed Drop-down) 3.4 Power and Data Wire Mold - 2 channel alum. 4.8 Drench Hose
- 3.4-E Emergency Power Outlet
- 3.5 Floor Outlets (Power and Data)
- 3.6 Task Lighting
- 3.7 Flat Panel Monitor
- 3.8 Card Reader

- 4.7 Pure Water

PLLWBING

4.1 Laboratory Sink - Epoxy

- Air, Vac, Nat Gas

4.6 Overhead Service Piping

- Air, Vac, Nat Gas

4.3 Laboratory Gasses

4.2 Industrial Hot and Cold Water

4.4 Safety Shower/Eyewash - St. Sti

4.5 Pipe Drop Enclosure with Drying rack

FINISHES

Cellings:

Windowsovering

Walls:

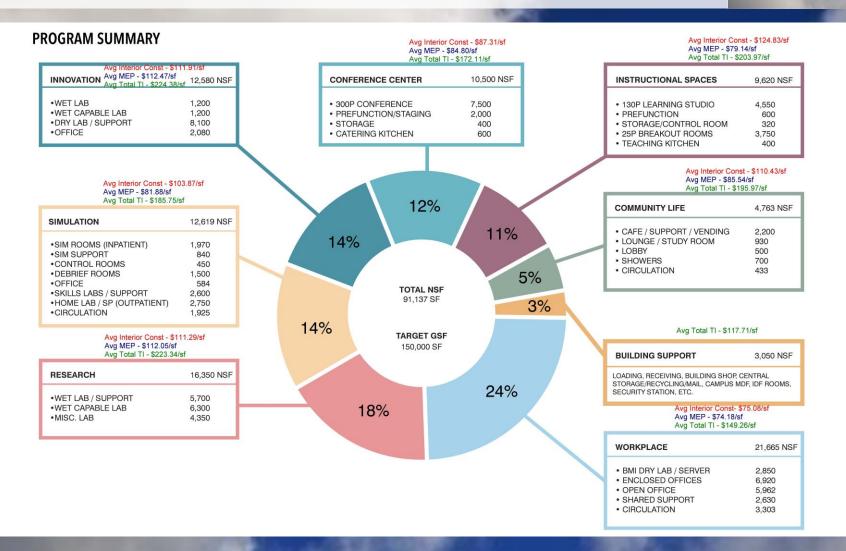
- 5.1 Marker Board Glass
- 5.2 Coat Hooks St, Stl 5.3 Chalkboard 5.4 Laser Curtains
- 5.5 Blackout Curtains

Program Space Cost



TIGLC 28

BERKELEY, CA 6-12 JULY 2020



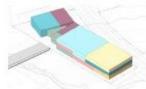
Massing Options

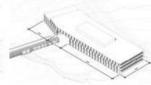


III IGLC 28

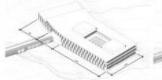
BERKELEY, CA 6-12 JULY 2020

		del Mass 6A		Scheme E			Scheme H		Scheme I			
1	cost/sf		co	cost/sf		:ost/sf	c	ost/sf	cost/sf			
03 Foundations	\$488,780	\$3.26	\$583,280	\$3.89	\$442,790	\$2.95	\$689,930	\$4.60	\$518,750	\$3.46		
04 Substructure	\$642,390	\$4.28	\$689,640	\$4.60	\$619,395	\$4.13	\$742,965	\$4.95	\$657,375	\$4.38		
05 Superstructure	\$5,214,679	\$34.76	\$6,098,747	\$40.66	\$6,243,147	\$41.62	\$6,113,780	\$40.76	\$5,971,242	\$39.81		
06 Exterior Skin	\$3,916,863	\$26.11	\$6,885,070	\$45.90	\$7,303,520	\$48.69	\$7,588,770	\$50.59	\$7,434,370	\$49.56		
07 Roofing	\$1,017,882	\$6.79	\$1,354,583	\$9.03	\$1,070,975	\$7.14	\$2,021,483	\$13.48	\$1,233,153	\$8.22		
08 Interior Construction	\$154,800	\$1.03	\$453,550	\$3.02	\$426,175	\$2.84	\$688,050	\$4.59	\$783,600	\$5.22		
09 Conveying	\$694,100	\$4.63	\$694,100	\$4.63	\$814,100	\$5.43	\$694,100	\$4.63	\$739,100	\$4.93		
10 Special Construction	\$7,500	\$0.05	\$7,500	\$0.05	\$7,500	\$0.05	\$7,500	\$0.05	\$7,500	\$0.05		
11 Plumbing/Process Piping	\$1,163,471	\$7.76	\$1,163,471	\$7.76	\$1,163,471	\$7.76	\$1,163,471	\$7.76	\$1,163,471	\$7.76		
12 Fire Protection	\$0	\$0.00	\$14,400	\$0.10	\$6,000	\$0.04	\$14,400	\$0.10	\$14,400	\$0.10		
13 Mechanical	\$2,250,000	\$15.00	\$2,250,000	\$15.00	\$2,250,000	\$15.00	\$2,250,000	\$15.00	\$2,250,000	\$15.00		
14 Electrical	\$1,545,000	\$10.30	\$1,545,000	\$10.30	\$1,545,000	\$10.30	\$1,545,000	\$10.30	\$1,545,000	\$10.30		
15 Jobsite Management	\$1,863,883	\$12.43	\$1,863,883	\$12.43	\$1,863,883	\$12.43	\$1,863,883	\$12.43	\$1,863,883	\$12.43		
16 Project Requirements	\$378,472	\$2.52	\$378,472	\$2.52	\$378,472	\$2.52	\$378,472	\$2.52	\$378,472	\$2.52		
- ***	\$19,337,820	\$128.92	\$23,981,696	\$159.88	\$24,134,428	\$160.90	\$25,761,803	\$171.75	\$24,560,316	\$163.74		
5% Construction Contingency	\$966,891	\$6.45	\$1,199,085	\$7.99	\$1,206,721	\$8.04	\$1,288,090	\$8.59	\$1,228,016	\$8.19		
Payment & Performance Bond	\$203,047	\$1.35	\$251,808	\$1.68	\$253,411	\$1.69	\$270,499	\$1.80	\$257,883	\$1.72		
SDI Insurance	\$205,078	\$1.37	\$254,326	\$1.70	\$255,946	\$1.71	\$273,204	\$1.82	\$260,462	\$1.74		
Builders Risk	\$57,996	\$0.39	\$71,923	\$0.48	\$72,381	\$0.48	\$77,262	\$0.52	\$73,659	\$0.49		
Contractors Liability	\$197,323	\$1.32	\$244,709	\$1.63	\$246,267	\$1.64	\$262,873	\$1.75	\$250,613	\$1.67		
Fee	\$1,037,924	\$6.92	\$1,287,176	\$8.58	\$1,295,373	\$8.64	\$1,382,720	\$9.22	\$1,318,232	\$8.79		
Sales Tax	\$1,232,340	\$8.22	\$1,528,280	\$10.19	\$1,538,014	\$10.25	\$1,641,721	\$10.94	\$1,565,154	\$10.43		
	\$23,238,419	\$154.92	\$28,819,003	\$192.13	\$29,002,542	\$193.35	\$30,958,173	\$206.39	\$29,514,335	\$196.76		
Cost Delta			\$ 5,580,584 \$	37.20	5,764,123	\$ 38.43 \$	7,719,754	51.47 \$	6,275,916	\$ 41.84		
Exterior Envelope Qty Delta	60,200 V	SF.	69,520 V	/SF	64,082	VSF	68,200 V	/SF	64,700 VSF			
Soffits Qty Delta	0 SF		3,600 5	F	1,500	SF	3,600 5	F	3,800	SF		











Detailed Line Items Cost Model



DESCRIPTION	COMMENTS	QUANTITY	UNIT	UNIT COST	TOTAL
Subtotal: Electrical System		-			\$27,755
Lighting					
Lighting & Lighting Controls Allowance		3,050	sf	\$17.00	\$51,850
Subtotal: Lighting					\$51,850
Low Voltage Systems					
AV Systems / Security / Structured Cabling		-	nic	-	\$0
Subtotal: Low Voltage Systems					\$0
Subtotal: 14-ELECTRICAL					\$79,605
Subtotal: (none)				_	\$344,000
Subtotal: (none)					\$344,000
ubtotal: BS - Building Support					\$344,000
C - Conference Center					
CC - MEP,FP&LV					
CC - MEP,FP&LV					
08-INTERIOR CONSTRUCTION		ੴ:			
Interior Items		*			
Misc. Accessories		1	Is	\$3,500.00	\$3,500
Subtotal: Interior Items					\$3,500
Subtotal: 08-INTERIOR CONSTRUCTION				_	\$3,500
11-PLUMBING/PROCESS PIPING					
Plumbing System					
Domestic Cold / Hot Water Return/Supply		10,500	sf	\$3.33	\$35,000
Sanitary Waste / Vent		10,500	sf	\$2.38	\$25,000
Plumbing Fixtures Allowance		10,500	sf	\$4.00	\$42,000
Subtotal: Plumbing System				_	\$102,000
Subtotal: 11-PLUMBING/PROCESS PIPING					\$102,000
12-FIRE PROTECTION					
Fire Protection System					
Fire Protection		10,500	sf	\$3.25	\$34,125
Subtotal: Fire Protection System					\$34,125

92 pages of estimate detail – at programming

Cost Model Simulations



IJGLC 28

BERKELEY, CA 6-12 JULY 2020

ASU HSIC Program Scena	arios - Do	etail																7	DD
	Scenario A:	Current Mass, C	Current 157,133	Scenario	B: Cost M	Iodel Mas	s (BCLS, BSPB	Scenario	C: Cost M	fodel Ma	ss (BCLS, BSPB	Scenario I	D: SkySon	ig 3/4 Ma	ss , Current	Scenario I	: SkySons	100000	ONSTRUCTION
		. How much gre		Blend), Co	Blend), Current 157,133 GSF Program. How			Blend), Cut to 150,000 GSF Program. How much grey shell?			Scenario D: SkySong 3/4 Mass , Current 157,133 GSF Program. What to add back in?				Scenario E: SkySong 3/4 Mass , Cut to 150,000 GSF Program. What to add back in?				
	Area	Unit	Subtotal																
Sitework Infrastructure			\$ 7,201,50	And the second s		S	7,201,500	- Constant		S	7,201,500			S	7,201,500			S	7,201,500
Site	157,133		\$ 3,051,88	Control of the Contro		S	3,051,887	150,000		S	2,913,000	157,133		S	3,051,523	150,000		S	2,913,000
Core/Shell	and the last term of th		\$ 47,037,71	with the contract of the contr		S	31,426,600	150,000	The second section is a second	S	30,000,000	157,133		S	15,084,768	150,000		S	14,400,000
Program Spaces - Interior	157,133		\$ 22,808,05		145.15	S	22,808,059	150,000		S	21,772,500	157,133		S	22,807,855	150,000		S	21,772,500
BS - Building Support	3,050		\$ 344,00	3,050	112.79	S	344,000	3,050	112.79	S	344,000		112.79	S	344,000	3,050	112.79	S	344,000
CC - Conference Center	10,500		\$ 1,597,85			S	1,597,856	10,500	152.18	S	1,597,856		152.18	S	1,597,856		152.18	S	1,597,856
CL - Community Life	4,763		\$ 899,22	the second section of the second section is the second section of the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the section is the second section in the second section in the second section is the second section in the second section in the second section is the second section in the second section in the section is the second section in the section is the section in the section is the section in the section in the section in the section is the section in the section in the section in the section in the section is the section in the section in the section in the section is the section in the section in the section in the section is the section in the section in the section in the section is the section in the	188.79	S	899,224	4,763	188.79	S	899,224	4,763	188.79	S	899,224	4,763	188.79	S	899,224
IN - Innovation	12,580		\$ 2,427,41	and the second second second	192.96	S	2,427,411	12,580	192.96	S	2,427,411		192.96	S	2,427,411		192.96	S	2,427,411
IS - Instructional Spaces	9,620	T. C.	\$ 2,191,72	and the second s	227.83	S	2,191,729	9,620	227.83	S	2,191,729		227.83	S	2,191,729	9,620	227.83	S	2,191,729
R - Research	16,350	202.60	\$ 3,312,49	the second secon	202.60	S	3,312,496	16,350	202.60	S	3,312,496	The second secon	202.60	S	3,312,496	16,350	202.60	S	3,312,490
SS - Simulation/Skills	12,619	208.44	\$ 2,630,36		208.44	S	2,630,366	12,619	208.44	S	2,630,366	12,619	The state of the s	S	2,630,366	12,619		S	2,630,36
WP - Workplace	21,655	155.85	\$ 3,374,99	21,655	155.85	S	3,374,997	21,655		S	3,374,997	21,655	155.85	S	3,374,997	21,655	155.85	S	3,374,99
Gross Factor	65,996	91.37	\$ 6,029,98		91.37	S	6,029,980	65,996	91.37	S	6,029,980	65,996	91.37	S	6,029,980	65,996	91.37	S	6,029,980
TOTAL DIRECT COST	(0)		\$ 80,099,15	3		S	64,488,046			S	61,887,000			S	48,145,646			S	46,287,000
Mark-Ups (Contingency, Insurances, Taxes, Fee)		0.167851282	\$ 16,156,66	3		S	12,897,609			S	12,377,400			S	9,629,129			S	9,257,400
TOTAL Construction Cost			\$ 96,255,82			S	77,385,655			S	74,264,400			S	57,774,775			S	55,544,400
TOTAL Target Budget			\$ 59,500,00)		S	59,500,000			S	59,500,000			\$	59,500,000			S	59,500,000
Budget Variance			\$ 36,755,82			S	17,885,655			5	14,764,400			S	(1,725,225)	- valving a se		\$	(3,955,600
Grey Shell Average of Interior Spaces	157,133	-145.15	\$ (22,807,85	5) 123,222	-145.15	S	(17,885,673)	101,718	-145.15	S	(14,764,368)	Add MRI	or Other	S	1,725,225	Add MRI	or Other	S	3,955,600
New Target Budget	(0		\$ 73,447,96			S	59,499,982	(6		S	59,500,032			S	59,500,000			S	59,500,000
Does not work, Still Over Budget			On Budg	et - Only	33,911 S	F Built Out	On Budge	et - Only	55,415 S	F Built Out	Under Bu MRI? Or		7M To a	dd Back in.	Under Bu MRI? Or		95M To	add Back in.	

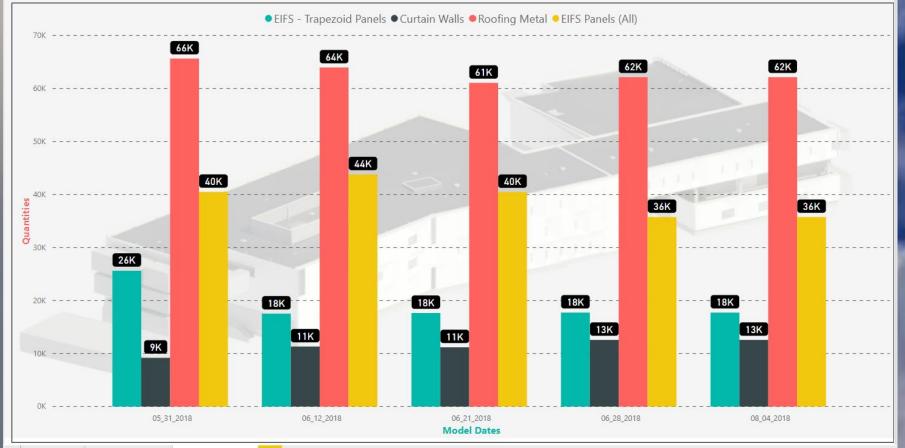
Target Value Tracking



28th ANNUAL CONFERENCE OF THE INTERNATIONAL GROUP FOR LEAN CONSTRUCTION



Architectural Quantity Trending (Sq. Ft.)

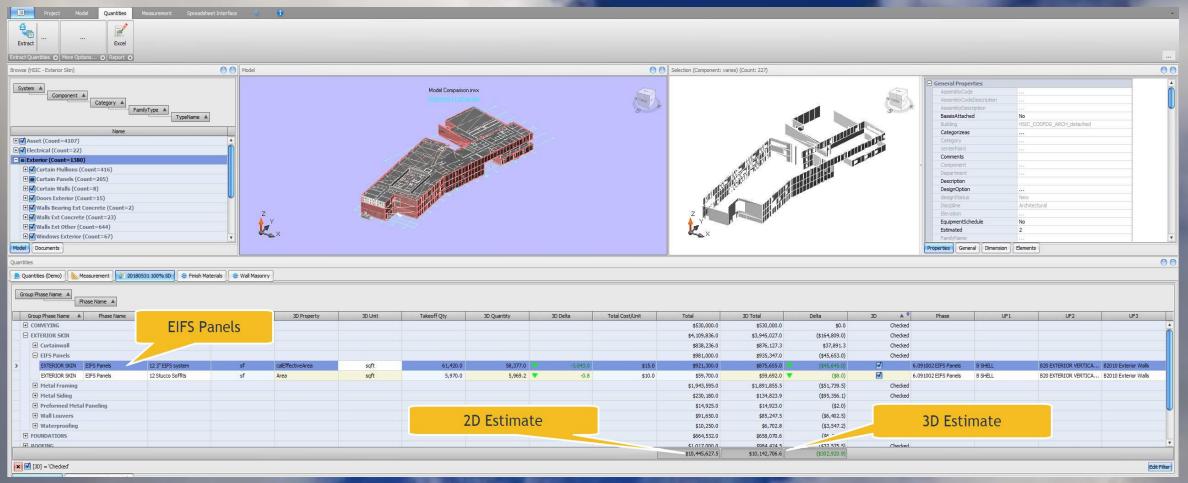


Target Value Tracking



IJGLC 28

BERKELEY, CA 6-12 JULY 2020



Competitive Routines

ID	Routines Contribution % by Project	1	2	3	4	5	6	7
1	Stakeholder commitment	0	0	1.6	3.7	2.6	0	2.6
2	Work methods alignment	0	0	0	4.2	0	0	2.6
3	Data-mining space cost	0	0	0	4.2	3.2	3.7	1.6
4	Room finishes info	0	0	0	4.2	3.7	2.6	4.2
5	Programmatic spatial BIM	0	0	0	4.2	2.6	0	1.6
6	Costs and categories alignment	0	0	0	4.2	2.6	0	2.6
7	Owner program benchmark cost model	1.1	0	1.1	4.2	3.7	3.7	1.6
8	Program draft cost model	0	0	0	4.2	3.2	3.7	1.6
9	Massing options cost model	0	2.1	0	4.7	2.6	2.6	2.6
10	Detailed line-item cost models	0	0	0	4.7	3.2	3.7	2.6
11	Cost model simulations	0	2.1	0	4.7	2.6	2.6	3.7
12	Finalize building program	0	0	0	4.2	3.2	3.7	3.7
13	Establish target value buckets	1.1	0	1.1	4.7	3.2	4.2	3.2
14	Target value tracking	1.6	0	1.1	4.7	3.2	4.2	5.3%
15	Schematic design estimate	1.6	2.1	1.6	4.7	2.6	3.2	4.7%
16	Continue target value tracking	1.6	1.6	1.6	4.7	2.6	4.2	5.3%
17	Design Development / GMP estimate	1.6	2.1	1.6	4.7	2.6	3.7	4.7%
18	Program cost data for re-use	0	0	0	4.7	3.7	4.2	5.3%
19	Construction Documents estimate	1.6	1.6	1.6	4.7	2.6	4.7	4.7%
lr	mprovement in Competitiveness %	10	12	11	85	54	55	64



Multi-path System Emergence & Evolutionary Learning Capability



Project	RC	EC	EV	KT	RT	PRC	ELC
1	37%	0%	0%	32%	0%	13%	0%
2	32%	0%	16%	21%	0%	14%	16%
3	42%	0%	0%	37%	0%	23%	0%
4	100%	0%	68%	37%	0%	37%	74%
5	95%	0%	5%	95%	0%	40%	5%
6	89%	0%	0%	89%	0%	51%	0%
7	95%	5%	16%	95%	0%	69%	5%